

EXCEL PRACTICE

CANADA WIDE FURNITURE COMPANY

Create the following:

| | A | B | C | D | E | F | G | H | I | J |
|----|-------------------------------|----------|----------|---------|---------|---------|---------|----------|-----------|---|
| 1 | Canada Wide Furniture Company | | | | | | | | | |
| 2 | Sales | | | | | | | | | |
| 3 | | January | February | March | April | May | June | % Earned | \$ Earned | |
| 4 | Chantel | \$10,000 | \$5,400 | \$600 | \$2,000 | \$3,600 | \$1,200 | 10% | | |
| 5 | Izaak | \$6,500 | \$3,200 | \$3,600 | \$1,000 | \$4,350 | \$3,000 | 8% | | |
| 6 | Lisa | \$3,600 | \$1,000 | \$4,350 | \$600 | \$7,600 | \$2,000 | 6% | | |
| 7 | Anan | \$4,350 | \$900 | \$7,600 | \$3,600 | \$2,000 | \$1,000 | 9% | | |
| 8 | Reba | \$7,600 | \$560 | \$2,000 | \$4,350 | \$1,000 | \$600 | 10% | | |
| 9 | Sara | \$2,000 | \$2,350 | \$400 | \$7,600 | \$3,200 | \$3,600 | 9% | | |
| 10 | | | | | | | | | | |
| 11 | Total Sales | | | | | | | | | |
| 12 | | | | | | | | | | |

- Find the total sales for each month (formulas in row 11).
- Find how much each sales rep earned from their sales (nested formulas in column I).
- Sort Data by sales rep name.
- Create a pivot table using this data.
- Answer the following:
 - Which month was most profitable for the company?
 - Which sales rep was paid the most?
 - Which sales rep brought in the most sales for the company?
 - Should the sales rep with the most sales be given a raise (higher % earned)?